



Community-Vision Setting

Session 1B: *What's your Purpose?*

*Collaboratives in Action:
Netsmart + AsOne*

November 6, 2019



Overview

AsOne Healthcare IPA

- For-profit entity, mission focused
- Board of Managers and Committees
- Service area: NYC
- Formed in November 2018

Network of Participating Provider Organizations

- Non profit, community based, mission focused
- Behavioral health, primary care, care management, social support
- Medicaid, low-income, vulnerable populations
- Children, adults and families



Mission

AsOne's mission is to provide primary care, mental health services, substance abuse treatment, care management, and social determinants of health assistance, in a unified family-based treatment approach aimed at servicing intergenerational and complex health needs. Anchored in community-based providers, evidence-based care and a population health approach, AsOne delivers sustainable improved health outcomes for children, adults and families. AsOne defines family through the eyes of the patient or client as it aims to drive population health improvements across our communities.



Vision

AsOne ultimately seeks to reshape the future of healthcare for children and adults by establishing family as the nexus for health, not only improving the health and lives of one client or patient at a time, but entire families at once, in an effort to break the cycle of co-occurring illness and ailment that often afflicts high-risk families and communities. Our vision is of an evidence-based healthcare treatment system that acts “as one” in delivering whole-person care to all.



Components of a Complex Families Treatment Model

Health systems navigation and education

including introducing new access to telehealth opportunities and technology to assist in mitigating the burden of numerous visits and appointments

Clinically integrated network of providers

to take part in closed loop referrals and warm hand-offs within the AsOne network of providers.

Clinical therapeutic care management

Heal and strengthen relationships between family members as well as manage and coordinate the comprehensive needs and care of each family members.

Population health data driven approach

Start with identifying high utilizers (all ages) with co-morbid BH and physical health conditions then identify family members.

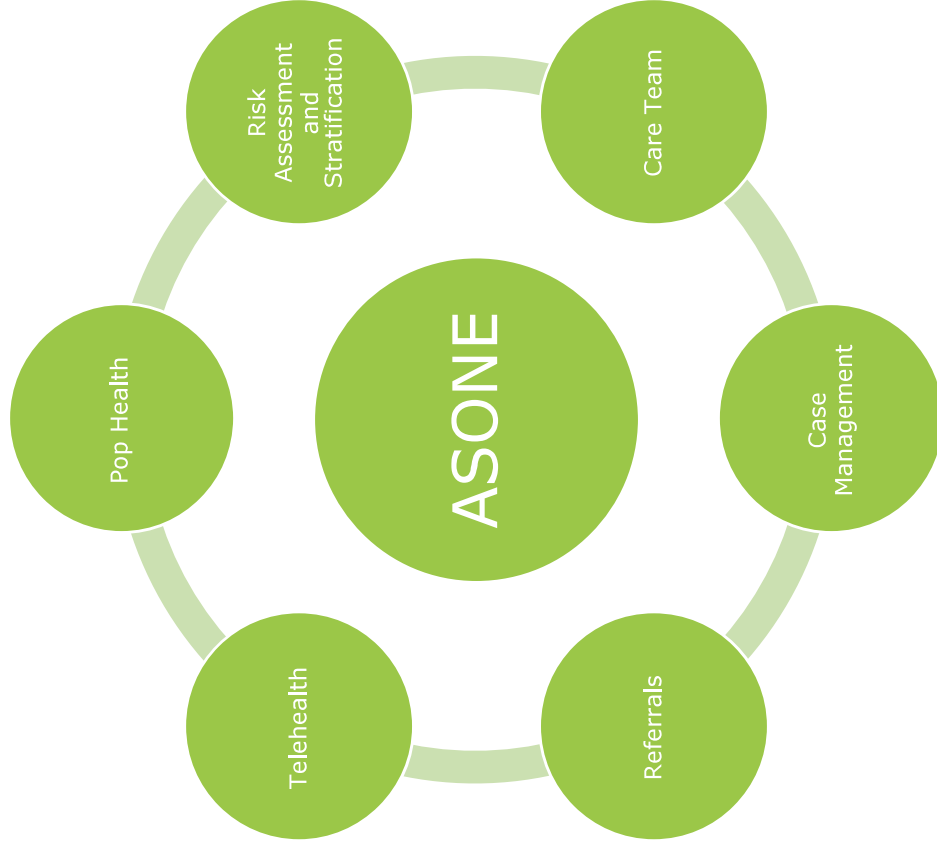
Risk assessment and stratification

high medium and low- and titration of appropriate levels of intervention based on risk level.

Interdisciplinary care teams

Include combinations of clinical social work, registered nurse, peers, community health workers and care managers.

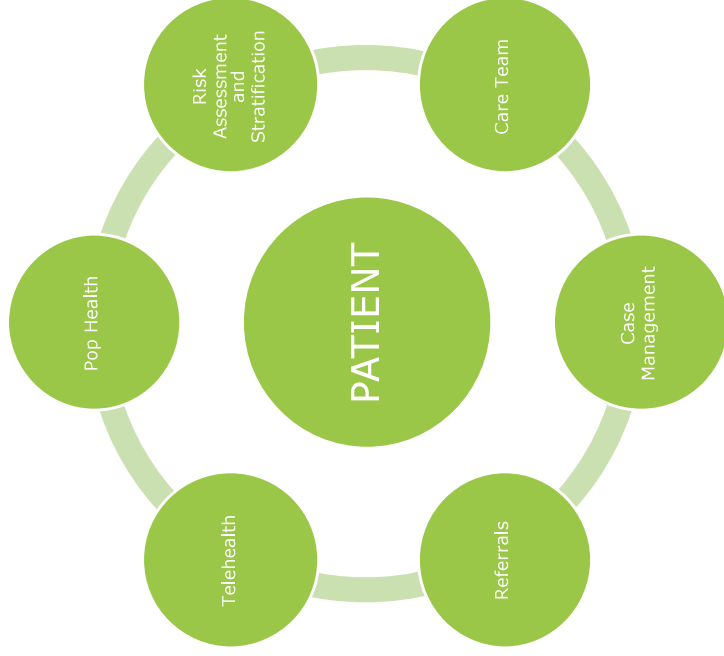




DIGITAL TRANSFORMATION CHALLENGING NORMS



Digital transformation, at its very core, is about customer-centricity



In our case, “customer” is a patient whose data is isolated and hidden in different systems across multiple organization.

Tapping into this information and integrating it for insights and contextual action places the patient at the center of every touch point.

Our goal is to make each of those touchpoints relevant and offer tight integration across our offerings and services

DIGITAL TRANSFORMATION

CHALLENGING NORMS

Information savvy organizations are rewarded by investors with a market-to-book valuation that is two to three times higher than the market average

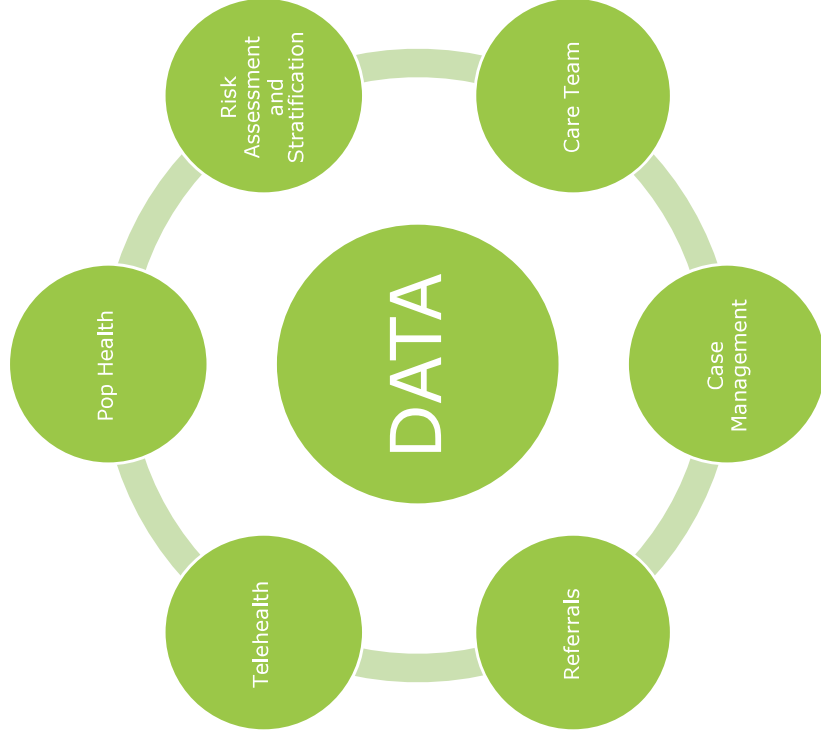


ANALOG		DIGITAL
Ownership	↑	Stewardship
Control	↑	Influence
Secure	↑	Share

DIGITAL TRANSFORMATION

CHALLENGING NORMS

Customer-centricity requires a new set of digitally attuned behaviors that are fundamentally different to those we have ascribed to previously



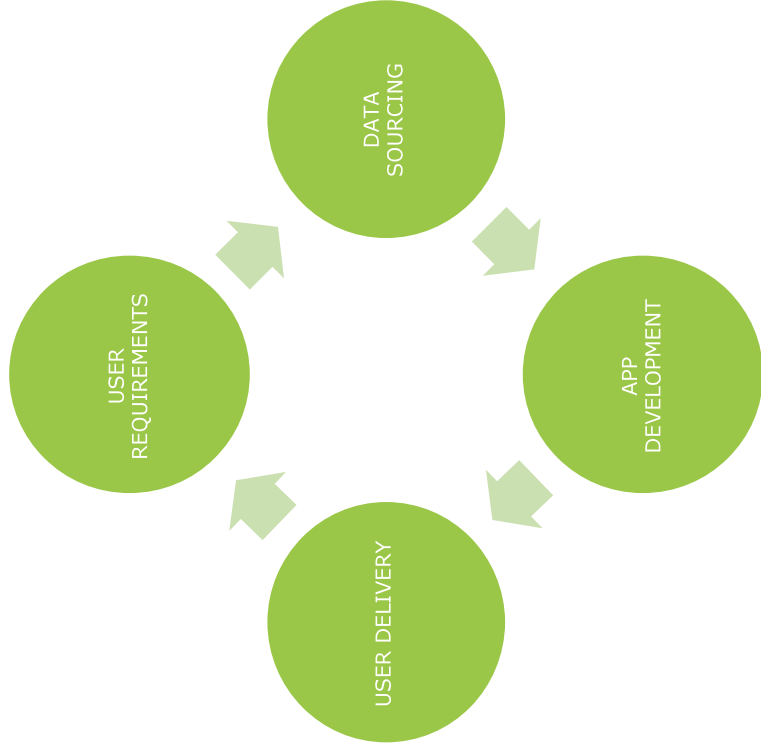
To be successful, we must define the most important strategic asset for AsOne and how that asset drives business value.

Our data is not a singular fact. It is frequently an amalgamation of disparate facts which must be collated, contextualized and offered at the right time, to the right person and in the right format via the right medium

DIGITAL TRANSFORMATION

CHALLENGING NORMS

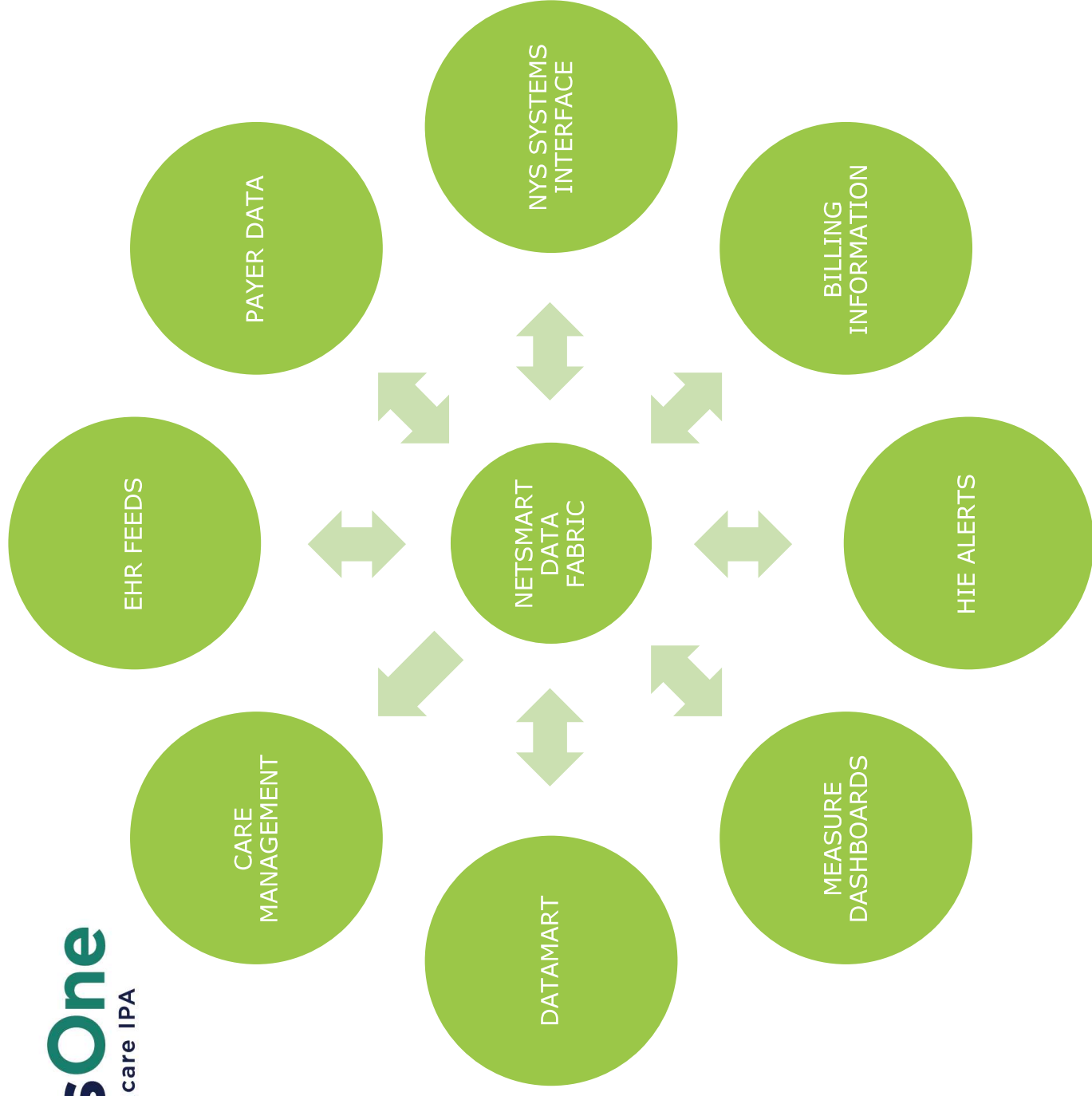
Being data driven means a change in mindset and behavior - establishing a new normal based on a digital transformation



DIGITAL TRANSFORMATION

CHALLENGING NORMS

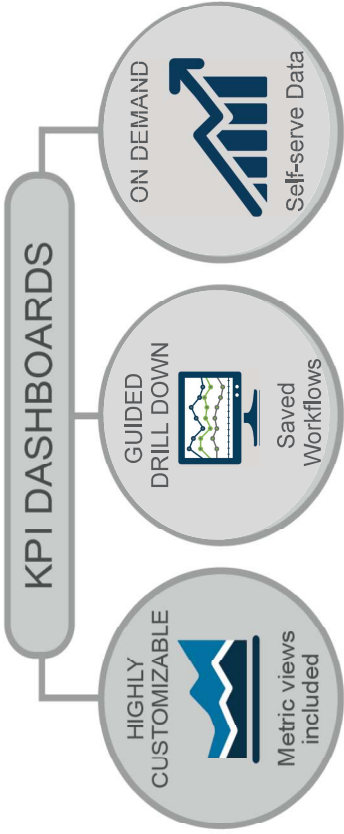
In the same way that we challenged our thinking and behaviors, so too must we change the way our systems are envisioned and delivered.



Netsmart Population Health Platform

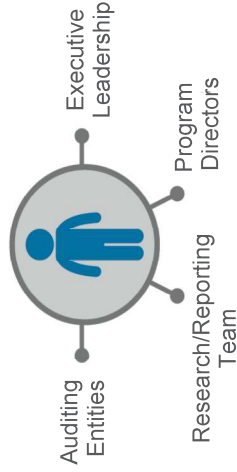
Netsmart CarePathways

Data Analytics and Reporting



Knowing your data enables you to

- Mitigate risk
- Increase ROI
- Identify focus areas
- Improve client outcomes



ADDITIONAL SOLUTIONS AND SERVICES



Measures Reporting

- Meaningful Use
- Value-based care
- Alerts and decision support
- Organizational comparative analysis
- Consumer intervention and risk mitigation



Analytics Services and Advanced Data Support

- Data utilization review
- Data analytics/report writing augmentation



Quality Assessments

- Licensed Assessment creation
- Deployment and Quality Tracking

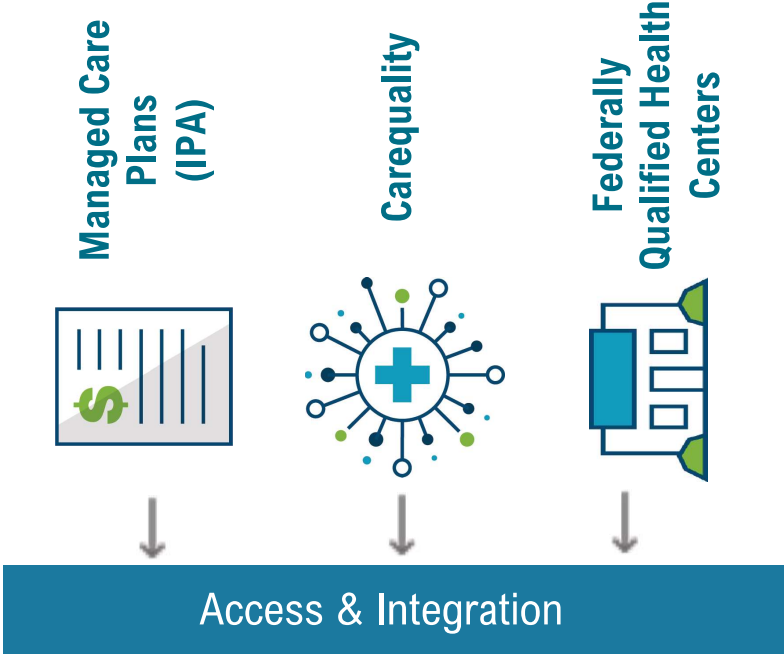
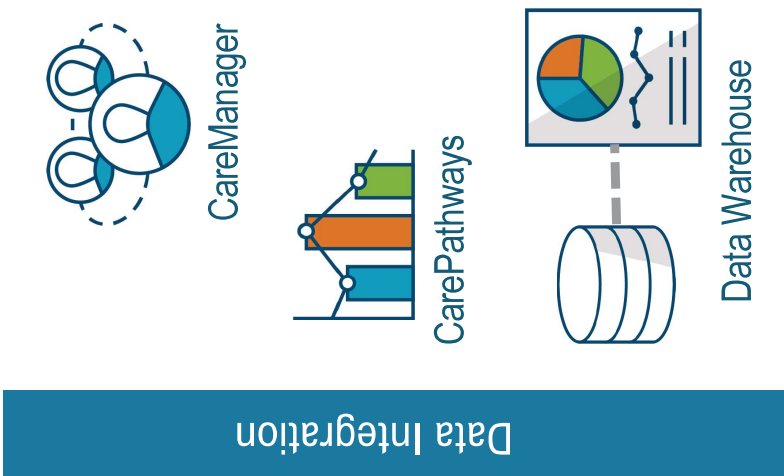
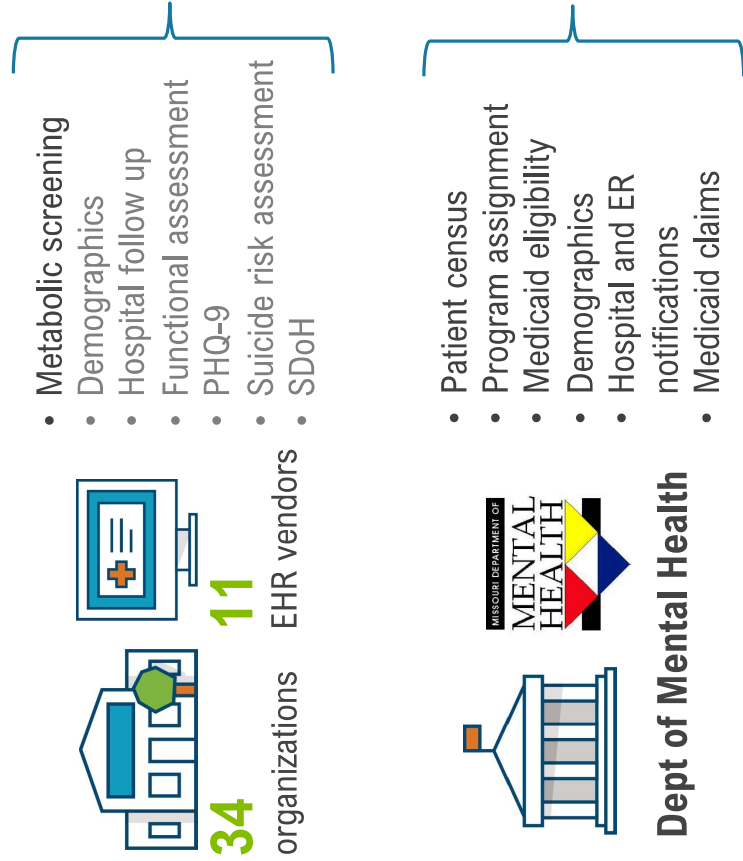


Case Study

Missouri Coalition Model



Missouri Behavioral Health Data Overview



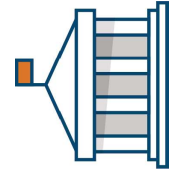
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EHR vendors



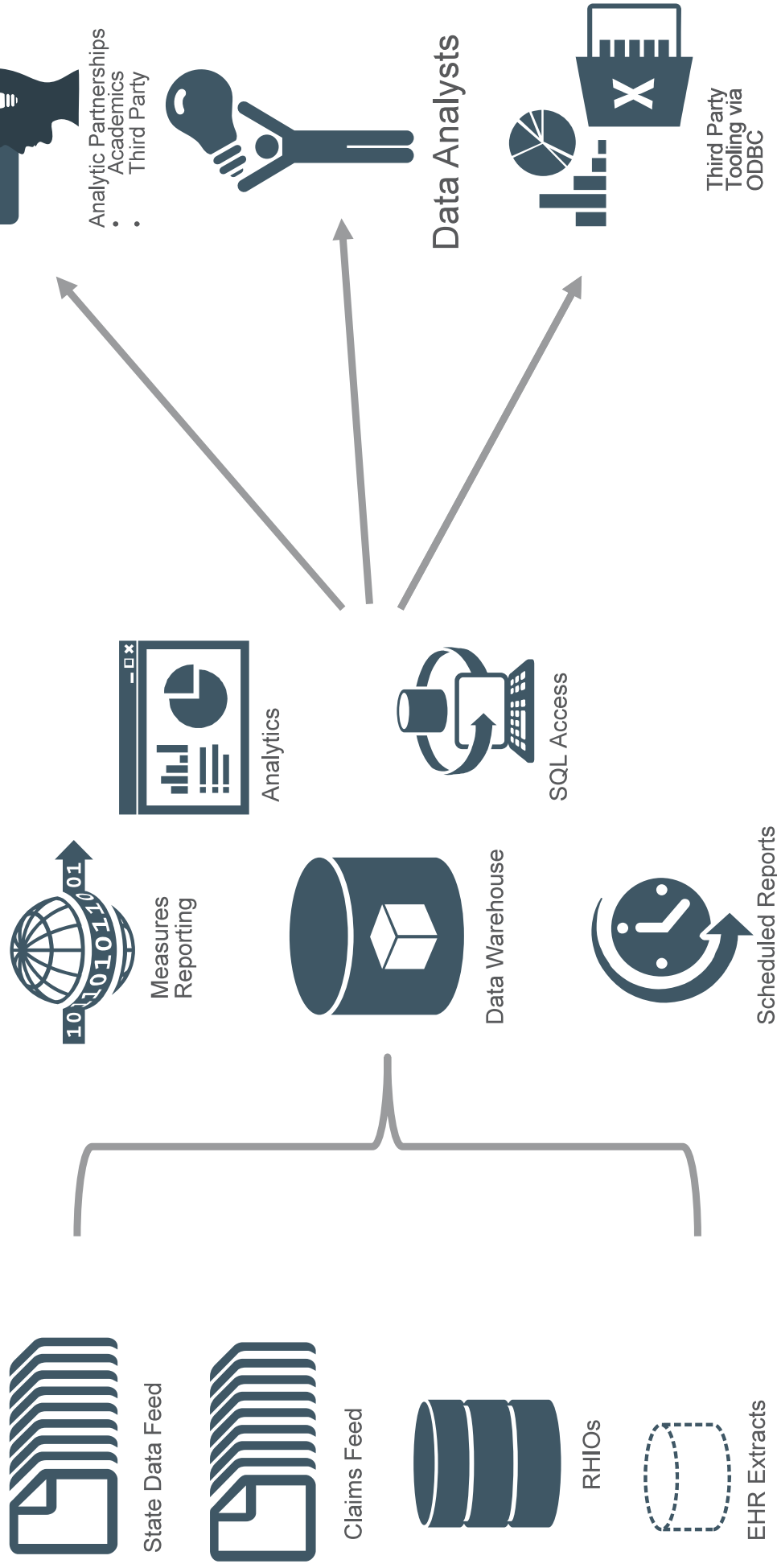
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organizations



Dept of Mental Health

Netsmart Data Platform Strategy



Measures Reporting

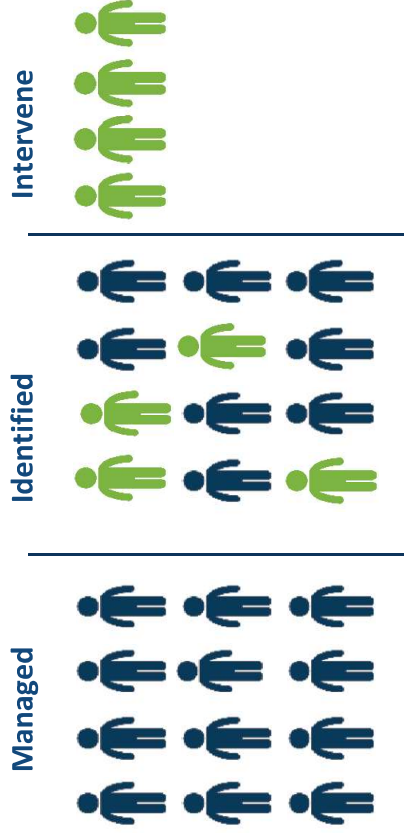
- Industry Standard Metrics
 - Leverage existing value sets and governed calculations such as NQF, HEDIS, CMS
- Consistent Deployment and Data capture
 - Follows measure specification to the letter for certifications or attestation purposes
- Actionable Population Identification
 - Population Drilldown on numerator/denominator to drive change

Measure Tracking

Follow up Appointment
within 7 Days of Hospital
Discharge



$$\frac{215}{301}$$



ID	Last Name	Gender	Age	Responsible Entity
234234	Arenciba, Victor	M	57	Organization 1
101	Brown, Todd	M	64	Organization 5
456	Walken, Tonya	F	19	Organization 3
6576	Jones, Betty	F	65	Organization 1

Data Overview

Design and Data sets

Data Concepts

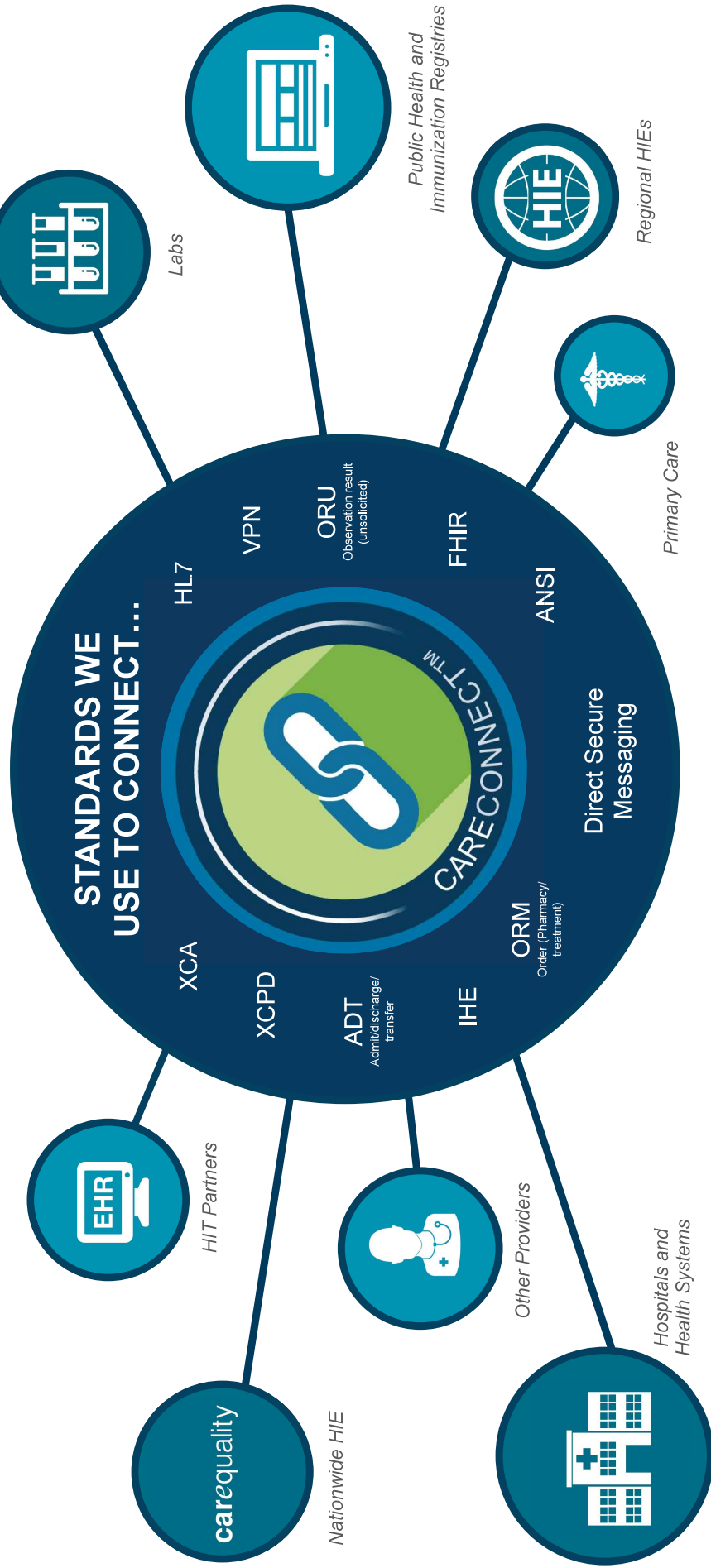
- Client
- Diagnosis
- Social Factors
- Allergies
- Labs
- Med Orders
- Vitals
- Services
- Programs
- Locations
- Providers
- Episodes
- Organizations

Netsmart Interoperability

Direct Connections

Netsmart CareConnect

Power of Interoperability



68,819 ORGANIZATIONS 1 Million+ INDIVIDUAL PROVIDERS



Netsmart

Big Data Structure

